

## Inspire Insurance Group

# **New Agent Checklist**

#### In The Field

- Computer or tablet
  - Large touch-screen device with keyboard to submit applications
- Financial Inventory Sheets
- Credibility Sheets
- Carrier Packets
- Final Expense & Term Cheatsheets
- Copy of state license

### Dial Day

- Dial Tracker
- Phone Burner
- Phone Objections
- Scripts
- Leads

## Optional/Additional Items

- Business Cards
  - o Visit fflinspireagents.com/businesscards to request a virtual business card
- Badge with Name, Picture and License # or NPN #
- FFL Shirts

You can find apparel at FFL Apparel